# JOB SEARCH MARKETING PLAN

# PROFESSIONAL OBJECTIVE: Senior Human Resources Leader

Human Resources Director ● Human Resources Business Partner ● Vice President, Human Resources

### **Positioning Statement:**

Senior Human Resources Leader with more than 15 years of experience in Human Resources and Organizational Development. Have a track record of exceeding strategic objectives through optimizing employee and organizational effectiveness. Leverages background in operations leadership to build exceedingly strong partnerships built on trust and integrity, forming an open and collaborative environment. History of effectively teaching and influencing organizational leaders to develop their human capital capabilities, which in turn creates self-sufficient and independent leaders. Thorough knowledge of the entire employee lifecycle and have successfully managing projects at any point along the lifecycle, from enhancing the talent selection process to improving an entire organization's culture.

COMPETENCIES			
Talent	Employee	Organizational	Employee
Management	Development	Development	Relations
Succession Planning	Coaching (all levels)	Diagnostics/Assessments	Investigations
Retention Strategy	Employee	Communication	Compliance
Performance Mgmt.	Engagement	Change Management	Policy Design
Workforce Planning	Training Design &	Project Management	Litigation
	Delivery	Process Improvement	Avoidance

### TARGET MARKET AND TARGET COMPANIES:

Geographic Area: Greater Cincinnati, OH/Northern Kentucky

Target Industries: Healthcare, financial services, universities, insurance

Organization Size: Any

<b>Financial Services</b>	Insurance	Colleges/Universities	Healthcare
Fidelity Investments	Great American	Xavier University	St. Elizabeth
First Financial	Western Southern	University of Cinti.	Health Carousel
U.S. Bank	Ameritas	Thomas More College	Christ Hospital
Citi	Humana	Northern KY Univ.	UC Health
PNC	Anthem	College of Mount Saint	CHI
Ohio National	American Fin. Grp.	Joseph	TriHealth
BB&T			Medpace

#### Other

Archdiocese of Cinti	Ashland	Cintas	Convergys
Diocese of CVG	Duke Energy	Dynamic Catholic	E.W. Scripps
General Cable	GE	Givaudan	Gorilla Glue
JTM	Kroger	Luxottica	Macy's
Omnicare	Paycor	Perfetti Van Melle	Procter & Gamble